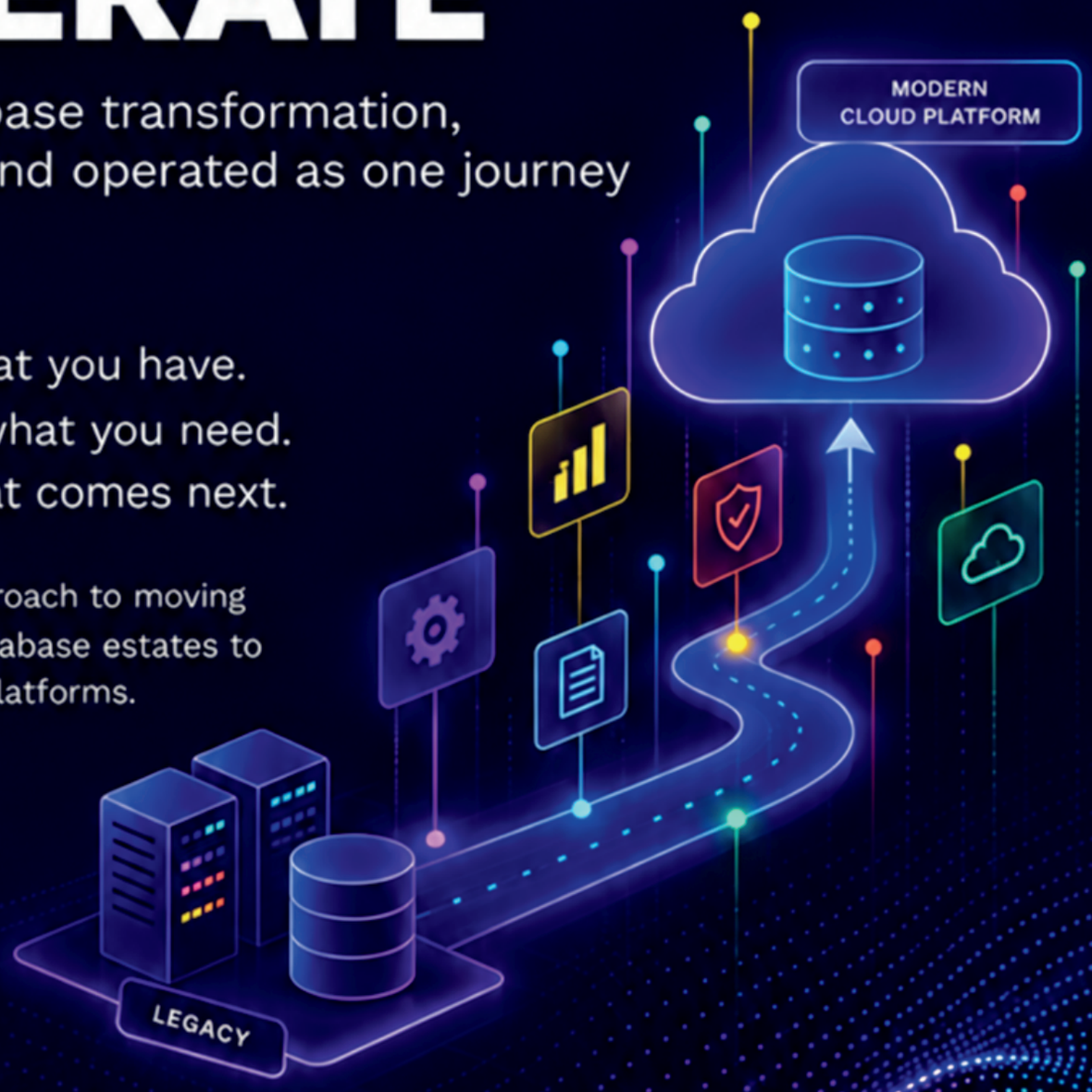
Coeo

TRANSFORM & OPERATE

Your database transformation, delivered and operated as one journey

Operate what you have.
Transform what you need.
Manage what comes next.

A managed approach to moving from legacy database estates to modern cloud platforms.



www.coeo.com

What is Transform & Operate

Transform & Operate brings together Coeo's Managed Database Services and specialist Consulting expertise into one continuous service, taking you from your existing database estate to a modern, fully managed platform.



Operate what you have today

Coeo takes on the support and management of your existing database environment, keeping it stable, secure and performing.

Transform what you need

We assess, plan and deliver your migration or modernisation in controlled stages, while your existing estate continues to be supported.

Operate what comes next

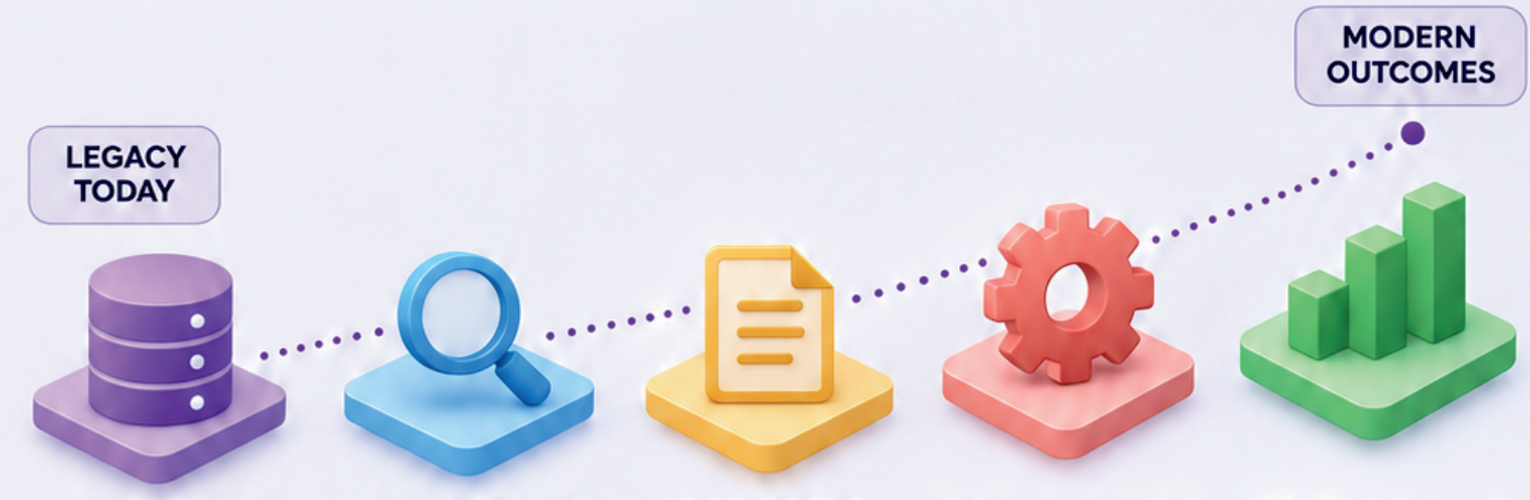
As workloads move, we transition support to the new platform, continuing to manage, monitor and optimise it for the long term.

> ***One partner. A continuous managed service. From your existing estate to your modern platform.***

What you get

One partner. One journey. Five clear stages.

A complete, end-to-end approach to database transformation, combining operational expertise with strategic guidance to help you move from legacy complexity to a modern, well-operated estate.



01. OPERATE

We take on and support the database estate you have today, helping keep critical services stable, secure and performing.

02. ASSESS

We understand workloads, dependencies, risks, operational pressures and business priorities. We identify what should migrate, modernise, remain or retire.

03. PLAN

We define the right target platforms, priorities and transformation waves, creating a practical roadmap for change.

04. TRANSFORM

Our specialists deliver migration and modernisation in controlled phases while the existing environment remains supported.

05. OPTIMISE

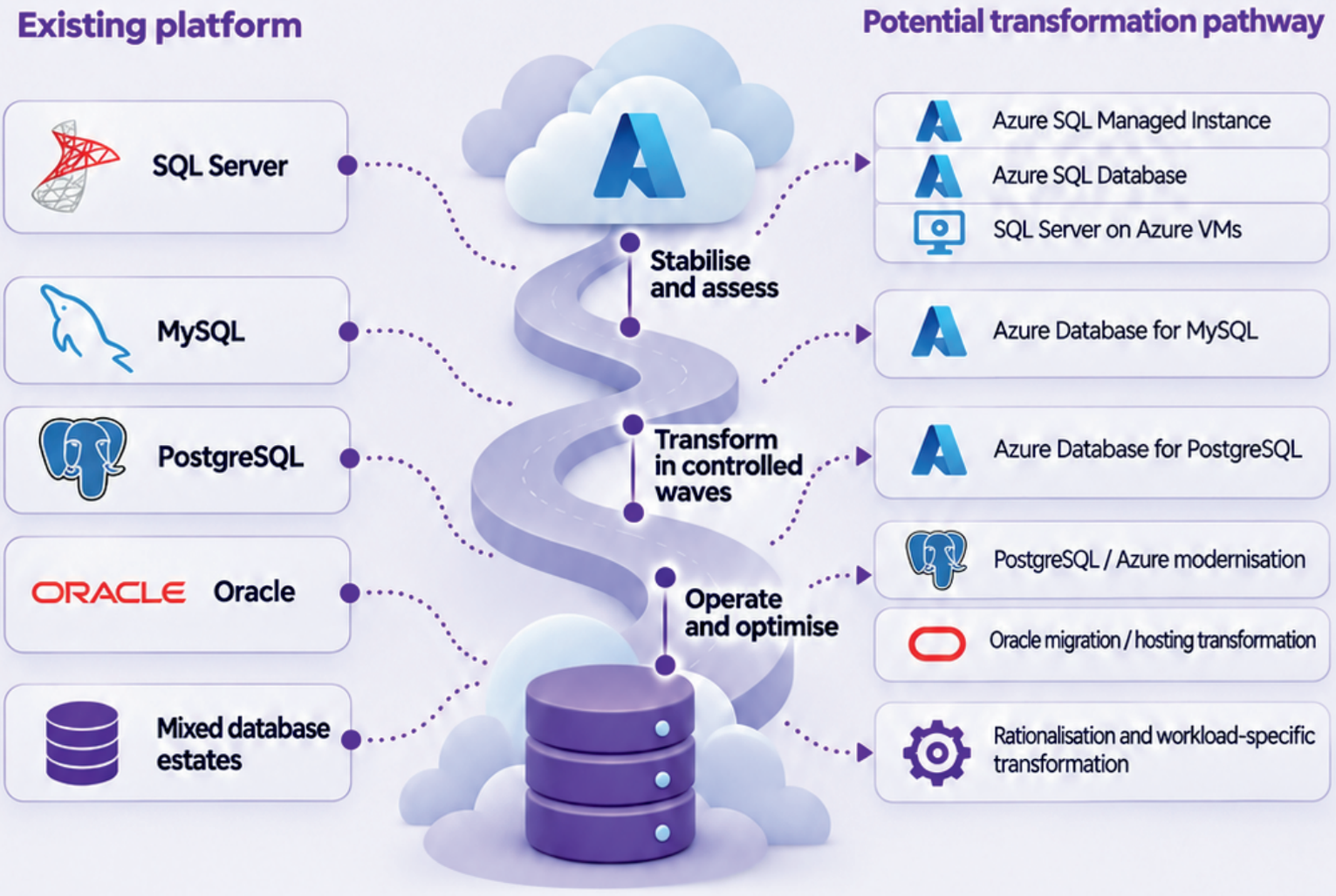
As legacy platforms reduce, the service evolves into a leaner managed model focused on performance, availability, security, cost and continuous improvement.

> ***The destination is not simply newer technology. It is a better-operated, more sustainable database estate.***

Transformation pathways

The right destination is not the same for every workload.

Coeo assesses first, then recommends the right route based on technical requirements, business priorities, risk and the value available from modernisation.



> ***We don't migrate everything just because it exists.***
>
> Assessment and rationalisation are part of the value. The aim is to create the right modern estate — not simply reproduce legacy complexity in a new location.

Customer outcomes

What changes for your organisation?

Your team gets capacity back

Your people are not forced to choose between business-as-usual and strategic transformation.



Modernisation moves forward

Dedicated specialist capacity keeps agreed transformation priorities progressing.



Operational risk is reduced

The team transforming the estate already understands it because Coeo is operating it.



Legacy complexity is reduced

We help identify what should migrate, modernise, consolidate, remain or retire.



You have one accountable partner

There is continuity across the existing estate, migration, transition and the modern platform.



You end with a better operating model

The modern estate continues to be managed and optimised across performance, availability, security and cost.



> ***Success is broader than moving databases to the cloud. The objective is a modern, sustainable and well-operated data platform.***

Accelerating the journey with Microsoft.

As a Microsoft Solutions Partner, we help you take advantage of eligible Microsoft funding, incentives and delivery programmes to accelerate your modernisation journey.



Cloud Accelerate Factory

Through Microsoft's Cloud Accelerate Factory, eligible customers can access Microsoft-supported engineering resources for defined migration activities.

Funding and incentives

Help reduce the overall investment required.

Delivery support

Microsoft engineering resources for eligible migration activities.

Azure platform

Access to Azure services and tools for modernisation.

> *Microsoft's investment is incorporated into our wider Transform & Operate service, helping you modernise faster while we continue to manage your existing estate and the transition to your new environment.*

Why Coeo

Specialist expertise, operational confidence and continuity through change.



One team from legacy to modern

Coeo operates, transforms and optimises the estate, retaining knowledge throughout the journey.

Deep database expertise

Specialist capability across SQL Server, Azure SQL, PostgreSQL, MySQL, Oracle and modern cloud database platforms.

24/7 operational capability

Transformation does not come at the expense of keeping business-critical systems supported.

Microsoft expertise and partnership

Deep Azure expertise combined with support in navigating applicable Microsoft migration and modernisation programmes.

Global delivery model

UK and India capability provides scale, flexibility and access to specialist expertise.

Business-outcome focused

We understand your organisation, priorities and environment so technology decisions support the outcomes you need.

An extension of your team

We build knowledge of your environment and work alongside your people rather than operating as a disconnected supplier.

> ***Lasting change comes from the right people, working together.***
>
> Coeo combines deep technical expertise with a partnership approach to help organisations operate with confidence today and build for what's next tomorrow.

What our clients say

Trusted by organisations to deliver stability, performance and lasting impact.



CASTLE TRUST BANK



"We recognised that we needed external expertise to execute our vision. In that respect, Coeo stood out clearly as the right partner."

Roger Jones
Head of Data

LONGVIEW PARTNERS

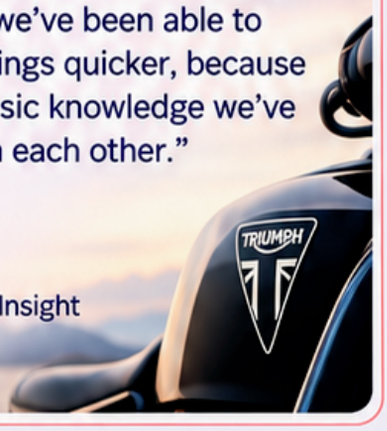
"The post go-live support your guys are providing is already making a difference — not just with the technical expertise, but the 'can do' attitude and professionalism."

Paul Jones
Head of Technology

TRIUMPH

"The fact we've had a consistent relationship all the way through has meant we've been able to progress things quicker, because of the intrinsic knowledge we've gained from each other."

Lee Pears
Head of Data Insight



A commercial model that changes with your estate

The service flexes as transformation progresses.



01. START

Operate today's estate

The managed service reflects the current estate and the level of operational support required.

02. TRANSFORM

Scope and deliver change

Discovery and assessment establish what needs to change. Once understood, the migration or modernisation work can be scoped and delivered in controlled waves.

03. FUTURE

Operate the modern estate

As legacy platforms are removed, the ongoing managed service evolves to reflect the new, leaner modern estate.



Giving you commercial visibility

Before detailed discovery, Coeo can use experience from comparable projects to provide indicative migration ranges, giving you an early view of likely investment. Discovery then provides the evidence needed to define the detailed transformation scope, project cost and future managed-service model.

Indicative ranges ···› Defined scope ···› Clear investment view

> ***You gain clarity early, without forcing a fixed migration scope before the estate has been properly understood.***

Ready to move forward?

If you are planning database modernisation, or need to create capacity for change without compromising operational stability, start with a conversation about your current estate, pressures and goals.

1. Understand

Talk to Coeo about your current environment, operational pressures and modernisation goals.

2. Assess

Identify the right transformation pathways, risks, priorities and operating model.

3. Shape

Build a practical Transform & Operate plan balancing stability, transformation pace and long-term service needs.

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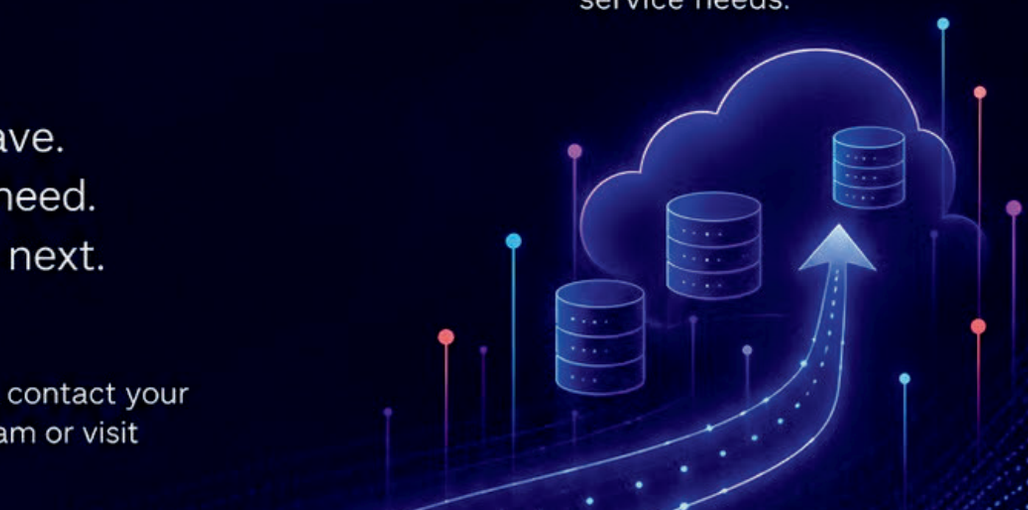

To find out more, contact your Coeo account team or visit **coeo.com**.